



SAPIENT

IPO ADVISORY | VALUATION ADVISORY | CHARTERED ENGINEERING SERVICES | CONSULTING

ABOUT US

Sapient is an independent network of Chartered Engineers/ Valuers providing services for certification/ Valuation of plant and Machinery, Land and Building.

We help Organizations around the globe by realizing their true potential by taking appropriate financial decisions for growth.

We provide superior, professional, accurate, cost effective Valuation & Insurance advisory services.





OUR MISSION

To be the model company championing professionalism and excellence in delivering real estate & valuation advisory solutions in the region. Our mission is to work with all our partners in providing superior, professional, accurate, cost effective Valuation & insurance advisory solutions that meet individual needs ,government compliance and accounting standards. We commit to excel, lead with passion and enthusiasm, driven by the desire to be exemplary in word and deed.

TIMELINE

Foundation

1988

Mr. D.K. Malhotra established the business under the name and style of M/s Malhotra Associates. The firm laid the foundation for a legacy in consulting and valuation services. Eventually, the entire business operations were transferred to its successor entity, M/s Sapiient Services Pvt. Ltd. (SSPL).

2012

Diversification

Sapiient expanded its service portfolio to include valuation and Techno Economic Viability (TEV) studies and other corporate advisory, aligning with evolving industry requirements and IRDA norms. This strategic diversification marked the beginning of specialized services in core areas.

2015

Major Growth Phase

Sapiient witnessed substantial growth with its first cross border engagement, making itself one of the few companies in India to value assets outside India.

2019

Continued Expansion

The company solidified its position with operations in 10+ states and valuing assets / companies across 15 countries, with expansion efforts continuing to meet growing client needs across the globe.

2025

Strategic Relocation

Marking a new era of growth and modernization, Sapiient relocated its corporate office to Okhla Industrial Area, reflecting the company's sustained expansion, digital transformation, and future-readiness to serve clients on a national and global scale.





CORE VALUES

- **Commitment to continuous learning**

We believe growth is rooted in knowledge. Through ongoing training and skill development, we empower our team to stay ahead of industry trends and deliver cutting-edge solutions.

- **Excellence Through Results**

Our focus is on measurable impact. We take pride in consistently exceeding expectations and delivering results that speak for themselves.

- **Collaborative Spirit**

Great things happen when we work together. We foster a culture of open communication, mutual respect, and shared goals to achieve success as one united team.

- **Working Smarter, Not Just Harder**

Efficiency is our edge. We combine innovation with strategic thinking to maximize productivity and deliver

- **Professional Integrity**

We conduct business with transparency, accountability, and ethics. Our professionalism reflects in everything we do—from client interactions to internal operations.



£125.00
£0.00

£250.00

£125.00
£0.00

Actual

www.sapientservices.com

SERVICES

Aviation Valuation

Aviation Valuation involves determining the financial value of aircraft, engines, and aviation-related equipment based on market conditions, technical specifications, and operational history. Sapient Services Pvt. Ltd. provides specialized aviation valuation services by analyzing factors such as aircraft condition, maintenance records, regulatory compliance, market demand, and remaining operational life. Our detailed valuation reports support airlines, leasing companies, financial institutions, and aircraft owners in making informed decisions related to leasing, financing, insurance, buying, or selling aviation assets.



SERVICES

IPO

Initial Public Offering

IPO Advisory Services

Sapient Services Pvt. Ltd. offers specialized IPO Advisory Services to assist companies in successfully navigating the complex process of going public. Our expert team provides certification for legal documentation, capacity determination, and regulatory compliance required during the IPO process. We work closely with businesses to ensure that all statutory requirements are fulfilled accurately and efficiently. With our structured approach and industry expertise, we help organizations strengthen their financial and regulatory readiness, ensuring a smooth and compliant IPO journey.

SERVICES

Detailed Project Report

Sapient Services Pvt. Ltd. prepares comprehensive Detailed Project Reports (DPR) that provide a complete roadmap for business projects and investments. Our DPRs include in-depth financial analysis, market feasibility studies, technical assessments, and regulatory compliance evaluation to ensure the project's viability and sustainability. By presenting clear projections, risk assessments, and strategic insights, our reports enable investors, financial institutions, and business owners to make informed decisions and successfully plan and execute their projects.

SERVICES

Business Valuation

Sapient Services Pvt. Ltd. provides professional Business Valuation services to determine the fair value of a company based on detailed financial, operational, and market analysis. Our valuation reports present a comprehensive overview of the company, industry conditions, and economic environment while highlighting the key value drivers that influence business performance. Through systematic analysis, appropriate valuation methodologies, and well-supported assumptions, we deliver reliable valuation conclusions that assist businesses in mergers, acquisitions, investment decisions, financial reporting, and strategic planning.

V

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SERVICES

Mergers & Acquisitions (M&A)

Sapient Services Pvt. Ltd. offers strategic support for Mergers and Acquisitions by helping businesses evaluate opportunities, conduct financial assessments, and structure successful transactions. Our services include detailed financial analysis, valuation support, due diligence assistance, and strategic advisory to ensure that both buyers and sellers achieve maximum value from the transaction. By combining market insights with financial expertise, we help organizations navigate complex M&A processes while minimizing risks and maximizing long-term business growth.

M&A
Mergers And Acquisitions

SERVICES

Chartered Engineers Services

Sapient Services Pvt. Ltd. operates as an independent network of qualified Chartered Engineers and Valuers providing professional certification and valuation services for Plant & Machinery, Land & Building, and other industrial assets. Our experts conduct detailed technical inspections and evaluations to provide accurate certifications required for financial institutions, insurance purposes, project financing, and regulatory compliance. With technical expertise and industry experience, we ensure reliable and credible reports that support important financial and operational decisions.

SERVICES

Industry Research

Sapient Services Pvt. Ltd. delivers comprehensive Industry Research services designed to help businesses understand evolving market dynamics and identify growth opportunities. Our research includes analysis of market trends, competitive landscapes, industry performance, regulatory developments, and emerging opportunities across sectors. By combining data-driven insights with strategic analysis, we provide valuable intelligence that supports business planning, investment decisions, and long-term strategic development.

SERVICES

Fixed Asset / Inventory Valuation

Sapient Services Pvt. Ltd. provides accurate and reliable Fixed Asset and Inventory Valuation services to help organizations determine the true financial value of their physical assets and stock. Our experts conduct detailed inspections, analyze market conditions, and evaluate depreciation factors to prepare transparent and compliant valuation reports. These reports support financial reporting, audits, insurance requirements, mergers and acquisitions, and strategic decision-making. With a structured and professional approach, we ensure that businesses have a clear understanding of their asset value while maintaining full compliance with regulatory and accounting standards.

Inventory

SERVICES

Fixed Asset Verification

Fixed Asset Verification is a critical process for ensuring that the assets recorded in a company's financial records actually exist and are properly documented. Sapient Services Pvt. Ltd. offers systematic and detailed asset verification services that include physical inspection, reconciliation with asset registers, and identification of discrepancies such as missing, obsolete, or unrecorded assets. Our structured verification process helps organizations improve asset management, strengthen internal controls, and maintain accurate financial records. The detailed reports generated during verification also assist companies in audit preparation and efficient asset tracking.



SERVICES

Techno Economic Viability (TEV) Study

Techno Economic Viability (TEV) Study is an in-depth assessment conducted to evaluate the technical feasibility and financial sustainability of a proposed project. Sapiient Services Pvt. Ltd. prepares comprehensive TEV reports by analyzing technological parameters, project costs, market demand, operational requirements, and projected financial returns. The study helps financial institutions, investors, and business owners understand the potential risks and profitability of a project before making investment decisions. By providing a clear analysis of technical capabilities and financial viability, our TEV studies support informed decision-making and reduce project-related risks.



SERVICES

Goodwill / Brand Valuation

Goodwill or Brand Valuation determines the financial worth of a company's brand reputation and other intangible assets that contribute to future earnings. At Sapien Services Pvt. Ltd., we assess the value of a brand by analyzing its market position, customer loyalty, revenue potential, and competitive advantage. Our valuation methodology focuses on estimating the future income and economic benefits that can be attributed to the brand and converting them into present value. This service is particularly useful for mergers and acquisitions, financial reporting, brand licensing, and investment analysis, helping organizations understand the true value of their brand in the market.

Reason for loan.....

I would like to borrow £

I can afford repayments of £..... / 2 weeks / 4 weeks / month (circle one)

I would also like to save £..... per week / 4 weeks / month (circle one)

Our best interest rates are only available to registered members!

SERVICES

Impairment of Assets

Impairment of Assets is the process of determining whether the carrying value of an asset exceeds its recoverable value. Sapient Services Pvt. Ltd. conducts detailed impairment assessments to identify any decline in asset value due to market changes, operational inefficiencies, or technological obsolescence. Our experts analyze financial data, asset performance, and future cash flow potential to determine whether an impairment adjustment is required. These assessments help organizations maintain accurate financial statements, comply with accounting standards, and make better asset management decisions.

SERVICE DOMAIN



Tangible asset
Valuation



Market Research



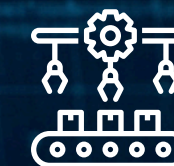
TEV Study



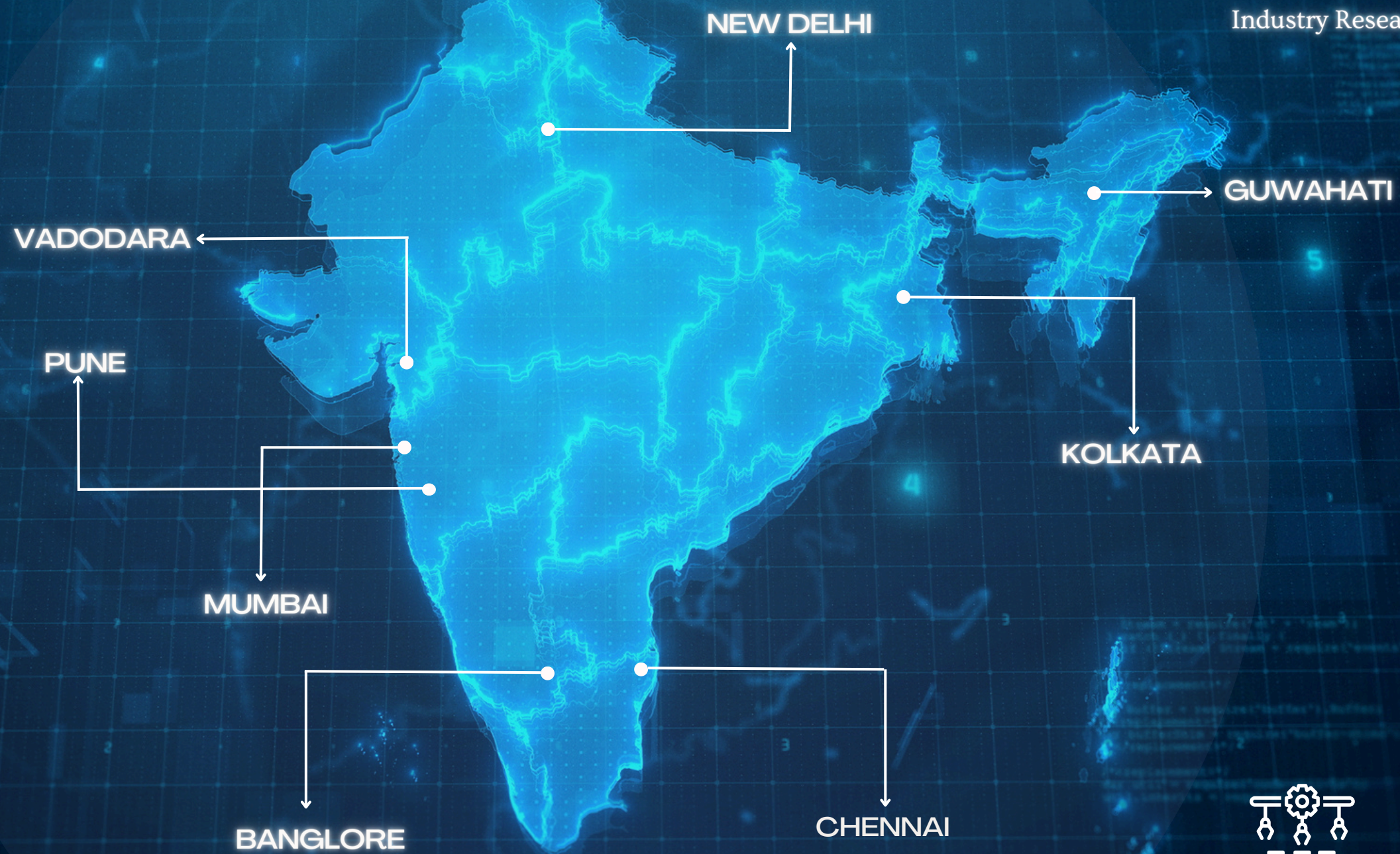
Industry Research



IPO Advisory
Services



Capacity
Determination



LEADERSHIP



Mr. Devender Kumar Malhotra

(Director)

Mr. Devender Kumar Malhotra is a seasoned professional with over 43 years of experience in erection and commissioning of thermal power plants, valuations, insurance claims advisory, and techno-economic viability consultancy.

A Registered Valuer under Section 247 of the Companies Act, 2013 and under section 34ab of wealth tax act, he has also served as a Project Engineer for major thermal power projects with BSEB and NTPC.

He is a member of esteemed bodies like the Chartered Institute of Loss Adjusters (London) and the Institute of Valuers.

Mr. Malhotra has executed valuation assignments with assets in over 16 countries and frequently serves as a guest lecturer for Registered Valuer training programs.



Mr. Jagmohan Sawhney

(Director)

Mr. Jagmohan Sawhney is a veteran mechanical engineer and insurance loss assessor with over four decades of experience in engineering and insurance domains. A graduate in Mechanical Engineering from Punjab Engineering College, Chandigarh, he began his career with reputed organizations such as Usha Telehoist Ltd., HCL Ltd., IBE Machines Ltd., and Khaitan Electricals Ltd., holding key engineering and managerial positions.

Since 1989, Mr. Sawhney has been working as a licensed Insurance Surveyor and Loss Assessor, handling complex claims across engineering losses, fire, burglary, material in transit, and catastrophic events like earthquakes and floods.

He specializes in detailed technical analysis of damage causation, quantification of losses, and negotiations with stakeholders.

LEADERSHIP



Mr. Dinesh Suri

(Senior Consultant)

Mr. Dinesh Suri is a highly experienced mechanical engineer with over 35 years in the aviation engineering sector. He holds an AMIE in Mechanical Engineering from the Institution of Engineers (India), Kolkata, completed in 1985. His distinguished career spans key roles in Indian Airlines and Air India Engineering Services Ltd., where he served as Aircraft Inspector, Aircraft Maintenance Engineer, Senior AGM, and DYGM (Engineering) between 1983 and 2018. His final posting was as DYGM in Delhi from 2016 to 2018.

Mr. Suri brings deep expertise in aircraft maintenance, inspection, and engineering operations. Post-retirement, he continues to contribute his vast experience as a Senior Consultant at Sapient, specializing in aviation valuation and technical advisory.



Mr. Ramandeep Singh

(Senior Consultant)

Mr. Ramandeep Singh is a highly experienced Civil Engineer and Registered Valuer with over 31 years of expertise in valuation, construction, and technical consultancy. As the proprietor of his valuation firm based in New Delhi, he provides professional valuation and consultancy services across India for land, buildings, industrial, commercial, and infrastructure assets. He is a Registered Valuer under IBBI (Registration No: IBBI/RV/10/2020/13738) and also registered under Section 34AB of the Wealth Tax Act. His firm is empanelled with leading institutions such as SBI, PNB, HUDCO, UCO Bank, Bank of India, SIDBI, BSNL, MTNL, and Indian Oil Corporation, among others. Known for his technical precision and ethical practice, Er. Singh delivers accurate, transparent, and timely valuation reports that support financial institutions, corporates, and government agencies in critical decision-making processes.

LEADERSHIP



CA. Bisworanjan Sutar

(Principal Advisor)

Bisworanjan Sutar is a distinguished professional with a stellar academic background and extensive experience in Advisory, Assurance, and Technology adoption. A Fellow Member of the Institute of Chartered Accountants of India (ICAI) and an alumnus of the prestigious Indian Institute of Management Calcutta (IIM-C), he brings a unique blend of technical expertise and strategic insight to his work.

As a Certified IFRS professional, Bisworanjan has led the implementation of GAAP standards and provided expert consultancy in areas such as valuations and financial reporting. Driven by a passion for knowledge sharing, he frequently delivers lectures and training sessions across corporate platforms and premier academic and professional institutions. Recognized at both the state and national levels for his contributions, Bisworanjan continues to inspire professionals and organizations alike.



Mr. Swapnil Srivastava

(Consultant)

Mr. Swapnil Srivastava is an accomplished Civil Engineer with over 11 years of experience in valuation and construction. Holding degrees of B.E. (Civil), M.Tech (Structure), M.Tech (Environmental), and PGDESD (Environment and Sustainable Development), he is an IBBI Registered Valuer (IBBI/RV/11/2020/13210) and RVO member (DJF/RVO/2019-20/Delhi/B-1(L&B)10045). He is empanelled as a Land and Building Valuer with several reputed institutions including LIC Housing Finance Ltd., Central Bank of India, Punjab & Sind Bank, Bank of India, Cent Bank Home Finance Ltd., Zila Sahkari Bank Ltd., and Rajdhani Nagar Sahkari Bank. His multidisciplinary expertise spans across engineering design, valuation, environment consultancy, and architectural planning, making him a key professional contributor to Sapien Services Pvt. Ltd.'s commitment to excellence in engineering and valuation advisory.

KEY PERSONNEL

Mr. Lakshya Malhotra

Mr. Lakshya Malhotra has an experience of more than 13 years in the fields of valuations, due diligence, M&A advisory, IPO advisory. He is a Registered Valuer (IBBI) for Plant & Machinery with over and has handled several projects of Plant & Machinery, Land & Building, Financial Assets for various corporates across various industries.

Mr. Lokesh Dubey

Mr. Lokesh Dubey is having more than 17 years of experience in the industry and is currently heading the Plant & Machinery valuation department. He has led and contributed in numerous high-value valuation assignments across various asset classes and industries.

Mr. Ashish Kirty

Mr. Ashish Kirty holds an MBA in Marketing and Finance and brings over 14 years of experience in research and data analysis. His expertise lies in delivering deep market insights and supporting valuation projects with robust analytical frameworks.

Ms. Saraswati Bisht

Ms. Saraswati Bisht is a qualified Cost and Management Accountant with over 7 years of post-qualification experience. She has worked extensively in the areas of valuation and cost audit, helping clients at the time of their DRHP and UDRHP filings during the IPO process, contributing to accurate financial assessments and regulatory compliance.

Mr. Rajat Chaudhary

Mr. Rajat Chaudhary holds a B.Tech degree and has an experience of more than 5 years in the field of tangible asset valuations, He is currently heading the Land & Building valuation department and has handled projects of various magnitudes. He has hands-on experience in handling diverse valuation assignments across industrial and commercial sectors, bringing strong technical insight and analytical skills to every project.

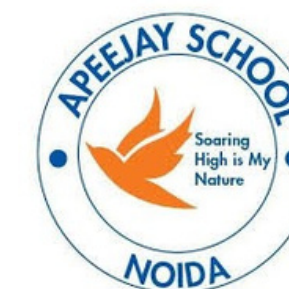
Ms. Preeti Kumari

Ms. Preeti Kumari is a qualified Cost and Management Accountant with a B.Com background. She is involved in valuations and other corporate advisory, bringing precision, compliance knowledge, and strong financial acumen to the team.

CLIENTS



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